

28 May 1957



**Subject: Overseas Field Service, Proposal for Fixed Contract**

**Reference: (a) Letter Contract OS-100, as amended  
(b) Conference 18 February 1957, Pasadena, California,  
GK, DK, WCM, RHP, TLB**

**Dear Sir:**

We herewith submit our proposal for a fixed Man-Month Rate and associated costs as requested by you in reference (b) conference and in accordance with reference (a) contract to establish a total contract price which will be fixed.

The fixed contract price will represent the total amount payable to Hycon for the satisfactory performance of the contract and includes all services furnished and associated costs for the period 1 April 1956 through 30 June 1957. In accordance with the instructions of the Contracting Officer we are furnishing to the Government the services of qualified field engineers, technicians and other personnel to perform special services outside the continental limits of the United States.

In view of the fact that the Contracting Officer has directed us to base this proposal on a completion of services as of 30 June 1957, it is hereby made known that the Contracting Officer has advised us that the services of these specialized personnel will continue to be required and contract coverage will be issued to cover this service for the required period beginning 1 July 1957. Agreements of Employment including overseas differential will continue and all accruals will remain in effect and be carried forward to apply to the follow-on contract. As of 30 June 1957 accrued overseas differentials will amount to \$29,256.15 and recognition of this obligation is requested. A proposal for the continuance of this service will be the subject of separate correspondence.

Sales Exhibit "A", attached hereto, presents the proposed fixed contract price of \$41,209.91 for the Overseas Assignment of Field Engineers and TDY Engineers for the period 1 April 1956 through 30 June 1956.

Sales Exhibit "B", attached hereto, presents the proposed fixed contract price of \$403,119.10 for the Overseas Assignment of Field Engineers and TDY Engineers for the period 1 July 1956 through 30 June 1957.

The proposed final total fixed contract price for Contract OS-100, therefore, is \$444,329.01.

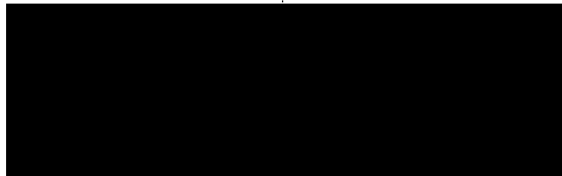
These prices are based on costs and burden expenses to date derived from normal accounting procedures and estimates to completion using this experience.

An invoice will be rendered for all services performed and costs incurred through 30 April 1957 based on the final negotiated contract price. A final invoice will be rendered 30 June 1957 for the total fixed contract price less the amount billed above through 30 April 1957.

We trust that this presentation meets with your approval.

Very truly yours,

HYCON MFG. COMPANY



Engineering Products Division

TLB/pe  
enclosure

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